



ARIZONA  
TECHNOLOGY  
COUNCIL  
a place to connect and grow

# 2024 MEMBERSHIP INFORMATION

[www.aztechcouncil.org](http://www.aztechcouncil.org)



# A PLACE TO CONNECT + GROW

## Join the Arizona Technology Council

Be a part of Arizona's exciting statewide technology ecosystem. The Arizona Technology Council is a community of leaders that believes in advancing technology throughout all of Arizona by educating, informing and connecting businesses.

The Council offers many ways to get involved in the technology and business community. From educational seminars for young entrepreneurs to a series geared toward CEOs, the Council's award-winning programming roster boasts unique events that appeal to every member of your team. Whether your interest lies in supporting technology-driven policy initiatives or industry-specific peer groups and committees, the opportunities are endless.



### Connections

Make valuable connections at events each month and share knowledge with industry peers and experts by joining a Council committee. Committees include Additive Manufacturing, Arizona E-Mobility & Energy Ecosystem (AEEE), Cybersecurity, IoT + Smart Cities, MedTech, Optics Valley, Public Policy, Workforce Development & Education and more.



### Talent

Gain access to top talent across all industry sectors and promote your company's technology career openings with the help of [www.aztechcouncil.org](http://www.aztechcouncil.org) and [ITCyberCareers.com](http://ITCyberCareers.com). Members can also post job openings on the Council's website—an exclusive perk of being an AZTC member.



### Educational events

In addition to our annual signature events, the monthly virtual Tech Sector Speaker Series convenes innovators and experts of existing and emerging sectors who are reshaping Arizona's technology landscape. The Tech Inclusion Forum, another signature event series, focuses on the inclusion, diversity, equity and awareness challenges facing underrepresented identities in AZ's tech ecosystem.



### Industry trends + updates

The Council's many annual conferences, summits and expos provide members the chance to stay on top of industry trends, innovative technology and product developments. These annual events focus on targeted industry sectors, including medtech, cybersecurity, aerospace and defense, optics and photonics, IoT and more.



### Health care + 401(k) plan

The Council's association health plan offers a comprehensive bundle that includes medical, dental, vision, life insurance, employee assistance and health savings account/flexible spending account administration. In addition, the Council offers a multiple-employer 401(k) plan. These offerings allow startups and small businesses to focus more on what they do best: innovation.



### Marketing + promotional opportunities

Enhance your company's online presence and engage customers through advertising and sponsor opportunities with the Council. Promote company news on our blog, social media channels and monthly TechTalk enews. You can also gain additional exposure through event sponsorship. Finally, the Council offers a community events page and job board where members can post for free.



### Public policy + advocacy

From Congress and the governor to legislative committee rooms and city halls across the state, the Council serves as the voice for a technology-based, pro-growth, business-focused agenda. The Council continuously monitors federal, state and local legislation and policies that impact the sustainability and growth of Arizona's technology industry.



### STEM initiatives

As a member of the Council, your company has countless ways to get involved with and support not only the local tech industry, but also the many organizations funded by the Council's foundation, SciTech Institute, a 501(c)(3) nonprofit. The Arizona SciTech Festival, Science Bowls and the Chief Science Officers (CSO) Program are just a few of the many STEM initiatives supported by the Council.



### Preferred Business Partner services

An added benefit to members is the opportunity to access discounted business services through the Council's Preferred Business Partners program. Services currently include data destruction and e-recycling; print media and publishing; health care benefits; R&D tax credit services; general liability, E&O and cyber insurance; and a 401(k) multiple employer plan. These discounted services have been negotiated exclusively for Council members.

# SIGNATURE EVENTS

## ONGOING SERIES



### **after5 Tech Mixers: Monthly in Phoenix and Tucson**

The after5 Mixers are premier networking events that attract attendees of Arizona's tech industry elite. Light hors d'oeuvres and cocktails are provided. Members have the opportunity to host these mixers to convene the local tech community.



### **Virtual Tech Speaker Series: Monthly in Phoenix and Tucson**

The Tech Sector Speaker Series brings together innovators, advocates and industry champions reshaping Arizona's technology ecosystem. This panel forum advances Arizona's growing designation as a tech hub. With a diverse range of experience, these tech leaders are making a positive impact on the local tech industry.



### **Tech Inclusion Forum: Quarterly in Phoenix**

The Tech Inclusion Forum series highlights the inclusion, diversity, equity and awareness (IDEA) challenges facing women and minorities in STEM fields, showcasing the companies that are making great progress, as well as the accomplished professionals in Arizona's tech ecosystem.



### **Women in the Workforce: Quarterly in Tucson**

This event series provides a network for women in technology across industry, level and line of business. Quarterly events in Tucson facilitate learning and mentoring opportunities in technology, career development and leadership. They also work to address the systemic barriers that women face when pursuing careers in technology.



### **AZTechCast Podcast: Monthly in Phoenix**

AZTechCast is dedicated to covering innovation and technology in Arizona and beyond. Episodes are available on all major podcast streaming platforms.



### **TechFocus Member Spotlight Podcast: Bi-monthly in Tucson**

In partnership with Tucson-based firm Michael Beach Consulting, the TechFocus Member Spotlight Podcast highlights Arizona's growing prominence as a world-class technology hub.

## CONFERENCES + EXPOS



### **Arizona Photonics Days: January 2024 | Tucson**

This two-day conference brings together Arizona optics companies, academia, industry scientists and engineers in optics and photonics, as well as partners from the Global Photonics Alliance for a one-of-a-kind event that provides keynotes, technical discussions, company presentations and business-to-business meetings.



### **Phoenix Golf Tournament: March 2024 | Phoenix**

This annual tournament brings together execs, leaders and technologists for a day of networking, camaraderie and sportsmanship. Join us to play one of Phoenix's best courses at a discount. The tournament will be followed by lunch, prizes and awards.



### **Tucson Golf Tournament: April 2024 | Tucson**

This annual tournament brings together industry executives and leaders for a day of networking and sportsmanship. This is a great opportunity to play one of Tucson's best courses at a discount. The tournament will be followed by lunch, prizes and awards.

Join online at [www.aztechcouncil.org](http://www.aztechcouncil.org)



## **MedTech Conference: May 2024 | Tucson**

This event presents education, networking and exhibitors showcasing Arizona's booming bioscience and healthcare technology sector. The half-day conference includes a sponsor expo, prominent panelists and engaging keynote speakers.



## **Cybersecurity Summit: May 2024 | Phoenix**

The Cybersecurity Summit is an opportunity for business and government technology leaders to learn about current cyber threats, vulnerabilities, consequences and solutions related to data security and privacy matters.



## **E-Mobility and Clean Energy Summit: June 2024 | Phoenix**

This event presents education, networking and exhibitors showcasing Arizona's commitment to clean and renewable energy advancements. The half-day conference includes a sponsor expo, prominent panelists and engaging keynote speakers.



## **Aerospace, Aviation, Defense + Manufacturing: July 2024 | Tucson**

This conference offers defense prime contractors the opportunity to educate and inform the supply chain. Manufacturers and service providers of all sizes speak directly with A&D decision-makers, showcase their company's capabilities and learn how to meet current industry requirements.



## **CEO Leadership Retreat: August 2024 | Sedona**

Join the Council for a two-day retreat that gathers business owners, presidents and CEOs for golf, networking, expert panels, presentations, keynotes and workshops. Featured content focuses on leadership, knowledge-sharing and a luncheon keynote address by a high-profile business leader.



## **Smart City + IoT Conference: September 2024 | Phoenix**

This informative and thought-provoking annual summit explores the landscape of smart-city strategies, emerging best practices and challenges to implementation, and current advances in implementing smart cities and IoT.



## **Southern Arizona Tech + Business Expo: October 2024 | Tucson**

The Southern AZ Tech + Business Expo is the biggest technology event of the year in Tucson. Attracting hundreds of attendees and tens of exhibitors, the event includes education, networking, a tech awards ceremony and expo for sponsors.



## **Governor's Celebration of Innovation: November 2024 | Phoenix**

The Governor's Celebration of Innovation (GCOI) is an annual awards gala honoring technology leaders, innovators and academia from across the state. The event attracts hundreds of attendees each year for a night of networking, dining, cocktails and entertainment.



## **Cybersecurity Breakfast Forum: December 2024 | Phoenix**

The Cybersecurity Breakfast Forum is an educational forum that provides actionable cybersecurity solutions from real-world practitioners to help protect your intellectual property and customer data.



## **Tech the Halls: December 2024 | Phoenix + Tucson**

Kick off your winter holiday festivities in total tech style and join us for the best tech holiday events in the state. These fantastic events feature great food, activities and networking for you to enjoy.



# ABOUT THE ARIZONA TECHNOLOGY COUNCIL

**We exist to empower all those who innovate.  
Technology moves all of us forward.**

## **Fostering innovation**

The Arizona Technology Council is a private, not-for-profit trade organization that fosters a climate of creativity, innovation and community for its members to enhance technology and the lives of the people of Arizona.

## **Strengthening Arizona's tech ecosystem**

Supporting the development, growth and advancement of science- and technology-driven companies in Arizona, the Council proactively identifies and enhances capabilities and eliminates impediments that Arizona technology companies face. Together, we are creating the destination for technology companies to be, to thrive and to stay. The Council is a trusted resource in strengthening Arizona's technology industry and accelerating the innovation and entrepreneurial mindset already present in our expanding innovation ecosystem.

## **Statewide presence + influence**

With 750 members and offices in Phoenix and Tucson, the Arizona Technology Council is the only statewide organization serving the technology sector. Providing member companies with marketing and business development opportunities, informational and educational events, discounts on products and services and the creation of business-focused legislation to grow the state's economy, the Council is recognized as one of the most effective trade organizations in the state.

## **Staff**

Darryle Emerson	Director, Programs + Events
Angelica Espinoza	Bookkeeper
Rae Johnson	Administrative Assistant
Leslie Marquez	Director, Marketing + Communications
Karla Morales	Vice President, Southern AZ Regional Office
Chris O'Neal	Chief of Staff
Jamie Neilson	Director of Operations + Events, Southern AZ Regional Office
Don Rodriguez	Editor
Ron Schott	Executive Emeritus, Phoenix
Deborah Zack	Vice President, Membership Services
Steven G. Zylstra	President + CEO

Connect and strengthen Arizona's technology industry and community.

Promote state and federal policies that enhance Arizona's technology industry.

Deliver quality content and events to educate those working in Arizona's expanding technology sector.

Accelerate the innovation and entrepreneurial mindset already present in our growing startup ecosystem.

# ANNUAL MEMBERSHIP

The Arizona Technology Council membership base includes a diverse array of technology companies, associate vendors, educational institutions, governmental partners and non-profit organizations. Our annual member dues range depending on which category your company qualifies for and how many full-time employees your organization has employed in Arizona.

No matter what your role is at your organization, the Council provides an opportunity for professionals at all levels to engage, learn, network, grow and advocate.

## Membership value

- Free or discounted attendance to a multitude of networking and educational events each year.
- Member pricing on signature events and conferences.
- Discounts on products and services through the Preferred Business Partners Program.
- Marketing exposure through social media, blogs, email marketing and other opportunities.
- Support of the Council's public policy efforts and local STEM initiatives.

## ANNUAL MEMBERSHIP DUES

Number of full-time Employees	Industry* Provides and develops technology products + services	Associate* Provides key support services to technology organizations	Government, nonprofit or not-for-profit* Accredited not-for-profit, NPO or government entity.
1-3	\$400	\$575	\$500
4-15	\$800	\$1,100	\$500
16-50	\$1,200	\$1,700	\$500
51-100	\$2,100	\$3,500	\$500
101-250	\$2,750	\$5,500	\$850
251-500	\$4,250	\$7,000	\$1,400
501-1,000	\$5,750	\$7,900	\$1,700
1,000+	\$6,700	\$9,000	\$1,700

\*Please contact [membership@aztechcouncil.org](mailto:membership@aztechcouncil.org) if you are unsure of your company type.

# ANNUAL SPONSORS

## PREMIER SPONSORS



## PLATINUM SPONSORS



## VISIONARY & CONTRIBUTING SPONSORS

AGM Precision Machining | Alliance Bank of Arizona | Arizona Public Service |  
Blue Canoe Marketing | Caterpillar | Full Swing Studios | Involta | Keap | Meta  
Metz & Associates | MicroAge | MSS Business Transformation Advisory  
Pima Community College | Rincon Research | Solugenix | Sonora Quest Laboratories  
Sun Corridor Inc. | Tech Parks Arizona

For more information on sponsorship, visit [www.aztechcouncil.org](http://www.aztechcouncil.org).