Membership Information

aztechcouncil.org
Join the Arizona Technology Council

Be a part of Arizona’s exciting local tech ecosystem. The Arizona Technology Council is a community of leaders that believe in advancing technology throughout all of Arizona by educating and connecting businesses together.

The Council offers many ways to get involved in the technology and business community. From educational seminars for young entrepreneurs to a series geared toward CEOs, the Council’s award-winning programming roster boasts unique events that appeal to every member of your team. Whether your interest lies in supporting technology-driven policy initiatives or industry-specific peer groups and committees, the opportunities are endless.

Connections
Make valuable connections at the multitude of events each month and share knowledge with industry peers and experts by joining a Council committee. Executive peer groups in Phoenix and Tucson allow members the opportunity to engage with other presidents and CEOs to foster a successful business community.

Talent
Gain access to top talent in all industry sectors and promote your company’s technology career openings with the help of www.aztechcouncil.org and AZCyberTalent.com. Members can also post job openings on the Council’s website—an exclusive perk for being an AZTC member.

Educational Events
Weekly lunch-and-learn events are free for all members, a benefit that extends to every employee on your team. Quarterly Council Connect luncheons are another great opportunity for in-depth discussion of topical technology trends and products. Both events cover a wide range of topics, including IT, communications, human resources and e-commerce, just to name a few.

Industry Trends + Updates
The Council’s many annual conferences, summits and expos provide members the chance to stay on top of industry trends, innovative technology, product developments, and much more. These annual conferences focus on targeted industry sectors, including medtech, maritech, cybersecurity, aerospace + defense, IoT, and more.

Growth
Want to get the word out about a project launch, company expansion, event or philanthropic endeavor? The Council is happy to promote member activities. We frequently advertise member updates on our blog, social media platforms and in our monthly TechTalk e-newsletter. The Council’s website also has a community events page that allows members to post events free of charge.

Savings
The Council’s Preferred Business Partners Program provides savings on products and services that technology companies need the most. Up to 12 companies are chosen to participate in the program each year and offer exclusive discounts to Council members. The program includes an employee benefit program for tech employers and a multiple employer 401(k) plan.

Philanthropy
As a member of the Council, your company has countless ways to get involved and support not only the local technology industry, but also the many organizations funded by the Council’s foundation, SciTech Institute, a 501(c)(3) nonprofit. The Arizona SciTech Festival, Science Bowls, and the Chief Science Officers (CSO) Program are just a few of the many STEM initiatives supported by the Council.

eRecycling
An added benefit to members is the opportunity for electronics recycling made possible by R3eWaste. Anytime throughout the year, Council member companies can contact R3eWaste and request a free pickup of their unwanted electronic equipment. Services include data destruction and your donation is tax deductible as a portion of the proceeds goes toward the Council’s foundation, SciTech Institute, and the STEM initiatives it supports.

Join online at www.aztechcouncil.org.
Fostering Innovation
The Arizona Technology Council is a private, not-for-profit trade organization that fosters a climate of creativity, innovation and community for its members to enhance technology and the lives of the people of Arizona.

Strengthening Arizona’s tech ecosystem
Supporting the development, growth and advancement of science- and technology-driven companies in Arizona, the Council proactively identifies and enhances capabilities and eliminates impediments that Arizona technology companies face. Together, we are creating the destination for technology companies to be, to thrive and to stay. The Council is a trusted resource in strengthening Arizona’s technology industry and accelerating the innovation and entrepreneurial mindset already present in our expanding innovation ecosystem.

Statewide presence + influence
With well over 800 members and offices in Phoenix and Tucson, the Arizona Technology Council is the only statewide organization serving the technology sector. Providing member companies with marketing and business development opportunities, informational and educational events, discounts on products and services, and the creation of business-focused legislation to grow the state’s economy, the Council is recognized as one of the most important trade organizations in the state.

Staff
- Jill Brownley, Director, Marketing + Communication
- Laura DeGeorge, Executive Assistant to the President + CEO
- Angelica Espinoza, Bookkeeper
- Leigh Goldstein, COO + VP, Programs + Events
- Jamie Neilson, Operations Manager, Southern Arizona
- Meredith Orr, Director, Membership Services
- Don Rodriguez, Editor, TechConnect Magazine
- Jeff Sales, Executive Director, Southern Arizona Regional Office
- Ron Schott, Executive Emeritus, Phoenix
- Deborah Zack, Senior Director, Membership Services
- Steven G. Zylstra, Sc.D. (Hon.), President + CEO

ABOUT THE COUNCIL
We exist to empower all those who innovate. Technology moves all of us forward.

ANNUAL MEMBERSHIP
The Arizona Technology Council membership base includes a diverse array of technology companies, associate vendors, educational institutions, governmental partners, and non-profit organizations. Our annual member dues range depending on whether your company qualifies as an industry member and how many full-time employees you have working in Arizona. No matter what your role is at your company, the Council provides an opportunity for professionals at all levels to engage, learn, network and grow.

Membership value
- Free attendance to over 100 networking + educational events a year.
- Member pricing on signature events and conferences.
- Discounts on products and services through the Preferred Business Partners Program.
- Marketing exposure through social media, online advertising, email marketing, enews, and other opportunities.
- Support of the Council’s public policy efforts and local STEM initiatives.

ANNUAL MEMBERSHIP DUES
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<th>Number of full-time Employees</th>
<th>Industry*</th>
<th>Associate*</th>
<th>Government, nonprofit or not-for-profit*</th>
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<tr>
<td></td>
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<td>Provides key support services to technology organizations</td>
<td>Accredited not-for-profit, NPO or government entity</td>
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*Please contact membership@aztechcouncil.org if you are unsure of your company type.
SIGNATURE EVENTS

ONGOING SERIES

**after5 Tech Mixers: Monthly in Phoenix and Tucson**

The after5 Mixers are the premier networking events offered by the Council. These events attract around 100 attendees of technology industry elite. Light hors d’oeuvres and cocktails are provided by the host company and gives members the opportunity to showcase their unique products, services and innovations.

**Lunch and Learn Series: Weekly in Phoenix | Bi-weekly in Tucson**

Each Lunch and Learn in the series is presented by a member company on a rotating basis and provides an opportunity for attendees to learn about a topic or product from the wide variety of industries represented in the Arizona Technology Council membership base. Attendees also enjoy a nice lunch and networking forum. These events are not designed as sales pitches, but as educational forums.

**Council Connect Series: Monthly in Phoenix**

Each Council Connect in the series is a quarterly signature luncheon presented by a member company. Like the Lunch and Learn Series, Council Connect events combine educational and networking components and include a lunch. Council Connects are typically held at a nice restaurant in a more formal setting.

CONFERENCES + EXPOS

**MedTech Conference: March | Phoenix**

This event presents education, networking and exhibitors showcasing Arizona’s booming bioscience and healthcare technology sector. The half-day conference includes lunch, a sponsor expo and prominent panelists and keynote speakers.

**Cybersecurity Summit: May | Phoenix**

The Cybersecurity Summit is an opportunity for both business and government technology leaders to learn about current cyber threats, vulnerabilities, consequences and solutions related to data security and privacy matters.

**Aerospace, Aviation, Defense + Manufacturing: June | Phoenix**

Presented by the Arizona Technology Council and the Arizona Commerce Authority, this conference offers defense prime contractors the opportunity to educate and inform the supply chain. Manufacturers and service providers of all sizes speak directly with A&D decision-makers, showcase their company’s capabilities and learn how to meet current industry requirements.

**CEO Retreat: August | Prescott**

Escape the summer heat and join the Arizona Technology Council for a two-day CEO Retreat that gathers business owners, presidents and CEOs for golf, a wine tour, networking, expert panels, presentations, keynote speakers and workshops. On the first day of the retreat, attendees can either play golf or partake in a local wine tour before joining together in the evening for a networking reception. The second day features content focused on leadership, knowledge-sharing and includes a luncheon keynote address by a high-profile business leader.

**SmartCity Summit: September | Phoenix**

In partnership with SusTranCon, the Arizona Technology Council hosts an annual Smart City and IoT Conference to provide members the opportunity to share current advances in implementation of communication technology in development of smart cities, smart universities and smart schools.

**Marketing Technology Summit: October | Phoenix**

The Council’s annual Marketing Technology Summit focuses on the rapidly changing and evolving technologies available to modern marketers. This signature event provides knowledge on cutting-edge marketing methods, technologies and emerging best practices.

**Southern Arizona Tech + Business Expo: October | Tucson**

The Southern Arizona Tech + Business Expo is the biggest tech event of the year in Tucson. Attracting over 500 attendees and over 65 exhibitors, the event includes education, networking, a tech awards ceremony, and expo where sponsors can showcase their products and services.

**Governor’s Celebration of Innovation: November | Phoenix**

The Governor’s Celebration of Innovation (GCOI), is an annual awards gala honoring technology leaders, innovators and academia from across the state. The event attracts nearly 1,000 attendees each year for a night of networking, dining, cocktails and entertainment.

**Arizona Photonics Days: Winter | Tucson**

The Optics Valley Committee annually hosts Arizona Photonics Days. This two-day conference brings together Arizona optics companies, academia, industry scientists and engineers in optics and photonics, as well as partners from the Global Photonics Alliance for a one-of-a-kind event that provides expert keynotes, technical discussions, company presentations and business-to-business meetings.

Join online at www.aztechcouncil.org.
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For more information on sponsorship, visit www.aztechcouncil.org