About the Arizona Technology Council
The Arizona Technology Council is Arizona’s premier trade association for science and technology companies. Recognized as having a diverse professional business community, the Council works towards furthering the advancement of technology in Arizona through leadership, education, legislation and social action. The Council offers numerous events, educational forums and business conferences that bring together leaders, managers, employees and visionaries to make an impact on the technology industry. These interactions contribute to the Council’s culture of growing member businesses and transforming technology in Arizona. To become a member or to learn more about the Council, please visit www.aztechcouncil.org.

Our Mission
The Arizona Technology Council is the driving force behind making our state the fastest growing technology hub in the nation, connecting and empowering Arizona’s technology community. As Arizona’s premier trade association for science and technology companies, the Council is recognized as having a diverse membership representing the professional business community. The Council offers numerous events, educational forums and business conferences that bring together leaders, managers, employees and visionaries to make an impact on the technology industry. Council members work toward furthering the advancement of technology in Arizona through leadership, education, legislation and social action. These interactions contribute to the Council’s culture of growing member businesses and transforming technology in Arizona.

Our Vision
The Arizona Technology Council is the driving force behind making our state the fastest growing technology hub in the nation, connecting and empowering Arizona’s technology community.

A Place to Connect + Grow
LETTER FROM THE PRESIDENT + CEO

It doesn’t take a market guru to know that we’re living in an exciting era of growth in Arizona’s technology sector. We all felt the excitement in 2015 when tech giant Apple announced it would make a $2 billion investment with a global command center in Mesa. Coupled with the thousands of high-tech companies already operating in Arizona and the expansions from innovators such as Gainsight, Weebly and Maxwell Technologies, you can understand why there is exuberance in the air. The years of planning and investment by the state government, business leaders and organizations such as the Arizona Technology Council are now paying off in a big way.

You’ll see evidence of this growth reflected in the Arizona Technology Council’s 2015 results outlined in our second Annual Report. Our commitment to our membership is grounded in participating in legislative policymaking, championing workforce development, and producing educational programs and numerous networking and business development opportunities.

These are the outcomes that kept us bullish in 2015:

• Public policy successes, including passage of the intrastate equity crowdfunding and the ride-sharing regulation bills.
• Continued support of the Arizona District Export Council and the signing of a bilateral agreement with Startup Mexico along with the Arizona Business Incubation Association in Mexico City.
• The offering of a pooled-risk, self-insured Employee Benefits Program to our members with 10 to 150 employees.
• The transition we made in the multiple-employer 401(k) plan from our previous partner to Slavic401k and UBS Financial Services.
• The U.S. Economic Development Administration at the Department of Commerce and the Workforce Strategies Initiative at the Aspen Institute announced the selection of the Arizona Commerce Authority, Arizona Technology Council and Cox Communications as members of a regional site team to participate in the Communities that Work Partnership.
• A joint initiative between ASU, LinkedIn and the Markle Foundation dedicated to improving how people find jobs and learn new skills, and helping employers find workers.
• The Arizona SciTech Festival’s growth into the nation’s third largest science and technology festival, with more than 50 Arizona communities collaborating around STEM events.
• Our continued support of the Arizona Science Bowl, where middle and high schools throughout the state have proven their science and math intellect.
• The eighth annual CEO retreat held in beautiful Sedona, where more than 100 business owners, presidents and CEOs attended presentations, participated in workshops, networked and golfed.
• Publishing our inaugural Annual Report and launching a refreshed website to keep our members informed and involved.
• The addition of a Business Intelligence & Data Analytics Committee.
• The third StartupConnect AZ conference highlighted by a keynote address from Jeff Hoffman, a founder of Priceline, and a startup pitch competition.
• The addition of 12 newly elected members to our esteemed, world-class board of directors.
• A comprehensive strategic planning session with our board of directors in which we formulated strategies and goals to create and articulate member value; maximize public policy impact; attract, create, develop and retain talent; and connect innovation capital with entrepreneurs in Arizona.

I am deeply grateful to you, our members, for your support. I hope you share our excitement about Arizona’s technology future growth and the opportunity we all have to make a difference.

Sincerely,

Steven G. Zylstra
President + CEO
INTRODUCTION + OVERVIEW

We exist to create the future for technology in Arizona.

The Arizona Technology Council is a private, not-for-profit trade organization that supports the development, growth, and advancement of science and technology companies in Arizona. Moving technology forward with growth and support, the Council fulfills several major roles:

- Connect and empower Arizona’s technology industry and community.
- Provide a voice for the technology industry, advocating public policies that impact Arizona’s technology industry.
- Deliver quality content and events to chronicle Arizona’s expanding technology sector.
- Accelerate members’ innovation advantage through an entrepreneurial mindset.
With more than 800 member organizations, the Council is Arizona’s only statewide organization serving the technology sector. Providing member companies with marketing opportunities, educational events, discounts on products and services, and the creation of business-focused legislation to grow Arizona’s business climate, the Council is recognized as one of the most important business organizations in the state.

Our Mandate
The Council offers numerous events, educational forums and business conferences that bring together leaders, managers, employees and visionaries to make an impact on the technology industry. Council members work toward furthering the advancement of technology in Arizona through leadership, education, legislation and social action. These interactions contribute to the Council’s culture of growing member businesses and transforming technology in Arizona.

Our History
The Council was created in 2002 after the Arizona High Technology Industry Cluster merged with the Arizona Software & Internet Association. In 2008, the Council added an office in Tucson after consolidating the Aerospace, Manufacturing and Information Technology clusters of Southern Arizona into the Council.

Our Leadership
The Council is governed by a board of directors led by Chairman Bob Witwer, vice president of Advanced Technology for Honeywell. Steven G. Zylstra serves as president and CEO, and is responsible for the day-to-day operations and management of the Council. In addition, Zylstra serves as Chairman Emeritus of TECNA (Technology Councils of North America).

Our Network
The Council supports technology companies at all stages of growth and development — from startups to rapidly growing mid-sized companies, and large global enterprises. The Council works to improve Arizona’s competitiveness and visibility by advancing the development of the state’s technology community.

A Place to Connect + Grow
The Arizona Technology Council is the principal advocate for technology companies in Arizona. The Council continuously monitors federal, state and local policies that impact the health and growth of Arizona’s technology industry. Through the collective strength of our members, the Council informs and educates policymakers on issues that are important to Arizona’s technology-based industries.

2015 was a critical year in Arizona politics, and a chance to re-establish the Arizona Technology Council’s role as a leader in the public policy vision for the state. A new governor took office — one with a strong background in business and a desire to engage our members in promoting Arizona as a home for possibilities. New officials were elected to every major statewide elected office and many legislators from around the state took office for the first time, bringing fresh perspectives and a desire to understand the goals of our organization. Years of legal fights over funding for Arizona’s public schools ended with an unprecedented agreement and a funding plan that Arizona Technology Council supported as a way to move our education system beyond revenue disputes into a path that provides the workforce needed to support thriving industries and strong higher education outcomes.

At the legislature, the Council pursued ambitious changes to expand business opportunities in our state. 2015’s legislative efforts were shaped by three main priorities:

- Expand the Refundable Research & Development Tax Credit.
- Recapitalize the Angel Investment Tax Credit.
• Restore K-12 Education Funding. 

Our successes are undeniable. Through active engagement with state leaders, we were able to achieve changes that will improve and enhance business opportunities in the state:

• HB 2135: Transportation Network Companies — This proposal updated the transportation options in Arizona, enabling companies like Uber & Lyft to do business and grow in our state.

• HB 2591: Securities Registration — This bill transformed Arizona’s investment possibilities by removing barriers to intrastate equity-based crowdfunding.

• HB 2147: Municipal Tax; Pole Attachment — This bill provided relief for companies that utilize technology attached to utility poles, exempting the space from state transaction privilege taxes.

• HB 2517: Internet Crimes Against Children — This proposal strengthened Arizona’s fight for children’s safety by establishing a funding source for cooperative law enforcement efforts against internet crimes that target children.

Though the state did not invest in an expanded Refundable Research & Development Tax Credit or Angel Investment Tax Credit in 2015, our efforts built a strong foundation at the legislature — educational investments that ensure state leaders understand these programs and their benefits to the state will continue to enhance our successes as we pursue additional funding in the programs beyond 2015.

Trip to Washington

President and CEO Steven G. Zylstra attended the annual Technology Councils of North America (TECNA) DC Fly-In event in Washington, D.C. Business leaders from technology companies nationwide visit Capitol Hill for this event to advocate for public policies that are tech-friendly and create jobs in the industry.

In 2015 Zylstra attended with five executives from Council member companies: Russ Yelton, Chief Executive Officer of Pinnacle Transplant Technologies; Bill Hewitt, Vice President of Strategic Partnerships, Tri-Merit; Sheila Kloefkorn, CEO, KEO Marketing; Doug Guilbeau, President and CEO, Levementum LLC; and Greg Garcia, Board of Management, Invoy Technologies, LLC.

2015 Public Policy Guide

Each year the Arizona Technology Council produces a detailed Public Policy Guide and makes it available on the Council’s website. In creating this document, the Public Policy Committee relies heavily on the Council’s mission by preparing key ideas, goals and legislative initiatives that:

• Improve the business climate for the technology industry.

• Provide sources of capital that encourage entrepreneurship.

• Create an environment that supports technology-related job retention and creation.

• Train and attract the required talent to compete in a global innovation economy.
**After5 Technology Networking Events**

After5 is the Council’s premier networking event. Designed to bring together technologists, entrepreneurs, service providers and prospective members in a relaxed, after-work setting, this series attracts up to 100 attendees each month. Hosted by a Council member company, the After5 Series is free for members. Light hors d’oeuvres and refreshments are provided by the host company.

**2015 Results**
- Number of Phoenix events: 6
- Number of Tucson events: 11
- Total attendance in Phoenix: 334
- Total attendance in Tucson: 746

**StartupConnect AZ**

The third annual StartupConnect AZ focused on bringing together, connecting and showcasing Arizona’s growing startup ecosystem, including entrepreneurs, investors and capital sources, incubator and accelerator principals, educators, public policy makers, and business leaders. The 2015 event also featured Jeff Hoffman, the founder of Priceline, as the keynote speaker; a startup pitch contest; and a post conference expo and happy hour where attendees met and networked with industry peers. The winner of the pitch contest was BetR-blok, which walked away with a $2,500 cash prize.

**2015 Results**
- Total attendance: 171

**Cybersecurity Summit**

The Arizona Technology Council and the Arizona Cyber Threat Response Alliance/Arizona InfraGard (ACTRA) presented the second annual Cybersecurity Summit. The summit was an opportunity for government and business executives to learn about the threats, vulnerabilities and consequences related to data security and privacy matters. This educational summit provided actionable solutions, as numerous Council and ACTRA member organizations showcased their available resources, products and services geared toward helping protect intellectual property and customer data. Keynote speakers included John Iannarelli, assistant special agent in charge of the FBI’s Phoenix division, and Howard Schmidt, retired special assistant to the president, cybersecurity coordinator at Executive Office of the President.

**2015 Results**
- Total attendance: 287
- Increase in attendance from 2014: 15%

**INTERFACE + TechJunction**

In 2015 the Council partnered with Face2Face Events on both the INTERFACE Phoenix conference and its inaugural Tucson counterpart, TechJunction IT conference. Both events were all-day events comprised of expos, keynote speakers, panel discussions and networking. INTERFACE had more than 50 exhibitors and TechJunction included more than 30.

**2015 Results**
- INTERFACE Total Attendance: 641
- Increase in attendance from 2014: 63%
- TechJunction Total Attendance: 229
CEO Retreat
The two-day CEO Retreat gathers business owners, presidents and CEOs for golf, networking, panels, presentations and workshops. The first day invites attendees to play in a golf scramble with prizes for closest to the pin and longest drive, followed by a networking reception. The second day of the CEO Retreat features substantive content focused on leadership. In 2015, speakers included Gary Wojtaszek, CEO of CyrusOne Data Centers, and Jim Lundy, CEO of Alliance Bank of Arizona and chairman of the Greater Phoenix Economic Council.

2015 Results
Total attendance in 2015: 108
Increase in attendance from 2014: 13%

Council Connect Series
The Council Connect series is the Council’s signature luncheon. Held on the third Wednesday of every month for the Phoenix market, this event aims to tackle a diverse group of hot-button issues that businesses face. Open to both Council members and non-members, the Council Connect series aims to gather more than 75 technologists and business professionals for lunch every month.

2015 Results
Number of events: 12
Total attendance: 580
Increase in attendance from 2014: 4%

Lunch and Learn Series
The Lunch and Learn Series is presented by a member company on a rotating basis. The purpose of the series is to provide an opportunity for members to learn about a topic or product from a variety of industries while enjoying lunch with other business professionals. Lunch and Learn events are always free for Council members to attend.

2015 Results
Number of Phoenix events: 60
Number of Tucson events: 21
Total attendance in Phoenix: 2,700
Total attendance in Tucson: 405
Increase in attendance from 2014, Phoenix: 8%
Increase in attendance from 2014, Tucson: 3%

Aerospace, Aviation, Defense & Manufacturing Requirements Conference
Each year the Arizona Technology Council collaborates with the Arizona Commerce Authority to stage the state’s Aerospace, Aviation, Defense and Manufacturing Conference. For defense prime contractors, the event offers the chance to take the spotlight to explain their needs to subcontractors. For smaller manufacturers and service providers, they can talk directly with A&D decision-makers to learn how to best meet their requirements and showcase their capabilities.

2015 Results
Total attendance: 236
Increase in attendance from 2014: 4%
SIGNATURE EVENTS

MARKETING TECHNOLOGY SUMMIT

Marketing Technology Summit
Presented by the Arizona Technology Council and the Phoenix chapter of the Business Marketing Association, the annual Marketing Technology Summit focuses on the unique marketing and technology requirements facing business marketers in the 21st century. Members of marketing departments can learn about cutting-edge marketing methods, technologies and applications of emerging best practices. They can also connect with leading marketing resources through the event’s sponsor expo. In 2015, the keynote speaker was Michael Brenner, head of strategy at NewsCred and former vice president of marketing and content strategy at SAP, who spoke on creating content that buyers want.

2015 Results
Total attendance: 208

VIP Networking Events
Held in conjunction with the Arizona Technology Council’s quarterly board of directors meeting, the VIP Networking Events include attendees from the board; Council members, prospective members and non-members; and host company employees/clients.

2015 Results
Number of events: 4
Total attendance in 2015: 303

The Southern Arizona Tech + Business Expo is Tucson’s premier event connecting manufacturing and technology and is held every October. In 2015 this half-day event included a keynote address about the future of space tourism in Arizona by Tabor MacCallum, chief technology officer of World View Enterprises; three conference tracks designed to help attendees leverage technology and innovation; and awards presented to PACE Technologies, Guardvant Inc. and Dr. David Allen, vice president of University of Arizona Tech Launch Arizona.

2015 Results
Total attendance: 255
Increase in attendance from 2014: 14%

LEGISLATIVE DAY

Legislative Day
The Arizona Technology Council and Platinum Sponsor Intel held the annual Legislative Day on the afternoon of Thursday, February 5, 2015. This event gave constituents a chance to learn what is currently going on with public policy and meet legislators. This was also an opportunity for our members to advocate for the Council’s legislative priorities, especially the expansion of the Refundable R&D Tax Credit and the funding of the Angel Investment Tax Credit. The event agenda included an Economic Development Round Table with key legislative leaders in the Historic Senate Chambers at the State Capitol followed by a mixer at the Council offices.

2015 Results
Total attendance: 65
Increase in attendance from 2014: 14%
2015 Golf Tournaments
The Council hosts annual golf tournaments for members and non-members in both Phoenix and Tucson. In 2015, AZTC hosted 108 golfers at Troon North Golf Club in Scottsdale at its January Phoenix Golf Tournament. At the 2015 Tucson Golf Tournament at the Arizona National Golf Course, AZTC hosted over 68 golfers.
Both events included lunch, raffle prize drawings and an awards ceremony.

2015 Results
Number of events: 2
Total attendance in 2015: 176

The Governor’s Celebration of Innovation
The Governor’s Celebration of Innovation (GCOI) is the Arizona Technology Council’s annual awards gala in partnership with the Arizona Commerce Authority that honors technology leaders and innovators from across the state. The 2015 event attracted more than 750 attendees and 55 exhibitors showcasing their innovations.
Fourteen awards were presented during the Oscar-style awards presentation to technology companies, community leaders and students from throughout the state.

2015 Results
Total attendance: 758

Individual/Company Award Winners
OneNeck IT Solutions Lifetime Achievement Award
Michael Crow, Arizona State University President
William F. McWhortor Community Service Leader of the Year
Thomas Curzon
Ed Denison Business Leader of the Year
Alexi Venneri
Pioneering Award
Raytheon Missile Systems
Judge’s Award
Zmapp - Arizona State University Biodesign Institute
Chairman’s Award
Jerry Proctor, US Army (Ret.), JVP Strategic Consulting, LLC

Company Award Winners
Innovator of the Year - Start-Up Company
SinfoniaRx
Innovator of the Year - Small Company Guardvant
Innovator of the Year - Large Company Medtronic Tempe Campus
Innovator of the Year - Academia Tech Launch Arizona - University of Arizona

Future Innovators of the Year Award Winners
Alex Rossi, Paradise Valley High School, Phoenix
Claire Thai, Thai Homeschool, Tucson
Jeremiah Pate, BASIS Oro Valley, Oro Valley
Rebecca Jernigan, Hamilton High School, Chandler

Future Innovators of the Year Honorable Mentions
Akshata Rudrapatna, Hamilton High School, Chandler
Ritika Bharati, Hamilton High School, Chandler

Teacher of the Year Award Winner
Paul McElligott, Ph.D.; Fountain Hills High School; Fountain Hills

Teacher Honorable Mentions
Christine Sapi, Coconino High School, Flagstaff
Pradip C Misra, Bagdad High School, Bagdad
Marketing and publicizing the Arizona Technology Council and its activities are key to growing our membership and focusing attention on Arizona’s technology industry. Like the members we represent, we do so with an entrepreneurial mindset. We are always looking for ways to bring attention to our members and our programs.

Public Relations
The Council uses a proactive public relations (PR) program led by Phoenix-based content marketing and PR firm TechTHiNQ. The strategic effort strengthens the Council’s brand in the media and positions the Council as the go-to source for information on the technology industry in Arizona. As a commentator and analyst, President and CEO Steven G. Zylstra’s regular columns in the Phoenix Business Journal and AZ Business magazine help contribute to the overall publicity for the technology industry and technology businesses in Arizona. In 2015, the Council issued press releases announcing news such as its participation in the annual CompTIA/TECHNA Fly-in to Washington, D.C., and the finalists of the Governor’s Celebration of Innovation awards.

Number of press releases in 2015: 25
Number of published stories in 2015: 101

TechConnect Magazine
The year 2015 marked the 10th anniversary of the Council’s launching TechConnect. This milestone coincided with the Council completing its first full year as co-publisher of the digital TechConnect quarterly with the Arizona Commerce Authority. The themes for the year were New Era for Innovation, Bio, Advanced Manufacturing and Trade. The magazine provides news about Arizona’s leading companies, emerging companies and their technologies as well as the latest industry trends and critical issues that drive Arizona’s technology ecosystem. In addition to the magazine, stories appear throughout the year on the TechConnect blog.

Number of issues in 2015: 4
Increase in number of issues from 2014: 100%
Total circulation: 25,000

TechTalk Email Newsletter
The newly redesigned TechTalk e-newsletter is published the second Wednesday of every month. The newsletter provides segments from the Council’s blog along with videos from member companies, promotional news, and profiles on technology professionals and annual sponsors.

Number of total recipients in 2015: 26,000
Increase in total recipients from 2014: 18%
Number of newsletters published/sent in 2015: 12
InBusiness

The Council continued its relationship with InMedia to run an eight-page editorial section in three editions of InBusiness magazine. The section covers stories that included public policy developments, event updates and technology company profiles. The content, reported and written by Editor Don Rodriguez, focuses on the activities and events of the Council and its impact on the community.

Average monthly circulation: 34,000

TechFlash

The Council contributes to TechFlash, the Phoenix Business Journal’s weekly blog column. Featuring industry thought leaders and influencers, the blog provides insight into Arizona’s science and technology industry. The blog is read by more than 14,000 each week.

Guest bloggers in 2015
Steven G. Zylstra, Arizona Technology Council
Mary Juetten, Traklight
Bob La Loggia, AppointmentPlus
Eric Miller, PADT
Kjell Stakkestad, KinetX Aerospace
Jeff Pruitt, Tallwave

Social Media

The Council maintains a popular presence on Facebook, LinkedIn and Twitter, using these channels to leverage and communicate industry information to its audiences.

Facebook
Number of likes in 2015: 1,665
Increase in number of likes from 2014: 38%

LinkedIn
Company page followers in 2015: 1,659
Increase in company page followers from 2014: 32%

Twitter
Number of followers in 2015: 5,125
Increase in total followers from 2014: 26%

Website

aztechcouncil.org serves as the primary resource for information about the Council and the technology industry in Arizona. Information on the website includes technology events, member news, programs and public policy initiatives, resources for the technology sector, and the Council’s membership directory.

Number of website sessions in 2015: 93,359
Increase in website sessions from 2014: 14%
In 2015, the Council launched its partnership with Arizona-based LocalWork.com to manage its official Career Center. LocalWork.com is an employment advertising platform that helps companies attract talent by leveraging their company culture. As part of the relationship, each member’s job posting will be promoted on the Career Center portal as well as 50+ local and national job boards. LocalWork.com also continued the Council’s partnership with TechFetch.com focused on personalized training and hiring of technology talent.

IT WorkForce Development

Building on the foundation that the Council established with the Arizona Commerce Authority in their IT Workforce Summit a year earlier, both groups were selected with Cox Communications to participate in the Communities that Work Partnership, a project of the U.S. Economic Development Administration at the Department of Commerce and the Workforce Strategies Initiative at the Aspen Institute to strengthen regional economies by equipping workers with the skills needed for 21st century jobs. Work began to identify areas of focus and structure initial strategies for addressing them. Separately, the Council became involved in an initiative to help fill the IT workforce gap with partners including Arizona State University, LinkedIn and the nonprofit Markle Foundation. First steps included fine-tuning an “employer toolkit” with annotated, skill-based job descriptions for Arizona’s top tech jobs.
TechTerra Program + Technology Recycling Day Events

Members have the opportunity to have unwanted computer and electronic equipment picked up and recycled throughout the year at no cost as part of the Council’s **TechTerra Recycling Program**.

In 2015, more than 168,000 pounds of unwanted electronic equipment were picked up from member companies and recycled. These donations are tax-deductible and a percentage of the proceeds helps support the Arizona Technology Council Foundation.

The program is in partnership with Westech Recyclers, a Phoenix-based electronic recycling and asset management company.

In addition, Council member companies hosted locations for dropping off electronic waste during two Technology Recycling Day events. More than 39,000 pounds of computer equipment were collected and recycled.
The Arizona Technology Council’s Business Essentials Program was launched to provide significant discounts on the products and services technology businesses need most. Each year, up to 12 companies are selected to participate. In 2015, 10 companies were active in the program. Products and services included a 10 percent discount on inbound marketing services and a 20 percent discount on website design and development.

Business Essentials Program Partners

- Employee Benefits Program, presented by Employee Benefits International
- Cybersecurity Insurance Program, presented by NFP
- 529 College Savings Plan, presented by NEST
- Inbound Marketing Services, presented by Prism Global Marketing Solutions
- 401(k) Multiple Employer Plan (MEP), presented by UBS Financial Services
- Website Design and Development, presented by Tempo Creative
- Communication and VOIP Services, presented by Trans-West Network Solutions
- Virtual Servers and Hosted Exchange, presented by onTop Technology
- Partner Sales Acceleration Platform, presented by Allbound
- Legal Shield® Services, presented by MapGo Enterprises
STANDING COMMITTEES

Standing Committees (chairs and major accomplishments)

1. Ambassador (Phoenix)
2. Ambassador (Tucson)
3. Arizona Energy Consortium
4. Business Intelligence & Data Analytics Committee
5. Business Services
6. Capital Formation
7. Cloud Compute
8. Cybersecurity
9. Gaming Committee
10. Law and Technology
11. MedTech Roundtable
12. Public Policy
13. Startup + Entrepreneurship
14. Women in the Workforce
15. Workforce Development and Education

Ambassador Committee (Phoenix)

The mission of the Ambassador Committee in Phoenix is to build an exceptional community, advocate for a strong business climate and provide value to Arizona Technology Council members. Ambassadors serve the Council and its members by striving to improve the level of personal customer service. Michael DiGrazia of UBS Financial Service chairs the committee with staff support from Brian Krupski, the Council’s Director of Membership Services. In 2015, the Committee continued with its yearly retention and member engagement initiatives, and community outreach via its annual STEM Drive. The Committee also hosted its second annual Tech the Halls After5 Mixer, which was sponsored by Zenefits. The event raised more than $600 for the Make-A-Wish Foundation through an event raffle.

Ambassador Committee (Tucson)

The Tucson Ambassador Committee are champions of technology innovation and boosters of the vision and mission of the Arizona Technology Council. The Committee is led by Chair Garrett Kowalewski, Staff Matters, and Vice Chair Art Geiger, MLogica with Council support from Vice President Alex Rodriguez. The Committee led a vigorous agenda in 2015 with five active sub-committees that enhanced membership value and helped stage over 60 events in Southern Arizona.

Business Intelligence & Data Analytics Committee

The mission of the newly organized Business Intelligence & Data Analytics Committee is to help companies execute their business strategy and effectively compete via data-driven decision making. The Committee is co-chaired by Sanjay Rao, vice president of data science with Solugenix, and Omar Hajee, vice president of operations at the Denovo Group, with staff support from Brian Krupski, the Council’s Director of Membership Services. The Committee hosted speakers on data science in various industries, attracting many BI&A professionals to join the group.

MedTech Roundtable

The MedTech Roundtable was created with the purpose of bringing together medical device, medical software (Saas) and telehealth companies’ executive leadership to share best practices, and physician and investor networks; and promote peer-to-peer group discussion with the intent to help each other accelerate growth. With staff support from Brian Krupski, the Council’s Director of Membership Services, the Roundtable has grown to 35+ participants and has featured guest speakers addressing common challenges for growth to the group.

Gaming Committee

The mission of the Gaming Committee is to explore and advance gaming initiatives and possibilities in the entertainment realm, and beyond into professional and educational settings in ways that benefit Arizona’s technology industry. The newly formed Committee is co-chaired by Andy Moy, vice president at Transmosis, and Jorge Portillo, professor of gaming at the University of Advancing Technology, with staff support from Brian Krupski, the Council’s Director of Membership Services. The Committee serves as a platform for software developers, gaming designers, technology decision makers, educators and gaming enthusiasts to learn about the trends, advances and future of online gaming, and to collaborate, partner and share information with the Arizona technology industry.
STANDING COMMITTEES

Business Services Committee
The Business Services Committee helps to promote the goods and services that Arizona Technology Council members can provide to one another. Co-chairs Gary Covert, Alpha Performance Coaching, and Phil Singleton, John Driscoll & Company, lead the Committee with support from Executive Emeritus Ron Schott. In 2015, the Committee continued its VIP Power Breakfast Series Events in Phoenix and expanded to Tucson.

Capital Formation Committee
The Capital Formation Committee seeks to leverage new and existing sources of capital for technology companies in the state of Arizona. The Committee is co-chaired by Steve Reinhart, Wells Fargo Bank, and David Beauchamp, Clark Hill PLC. With the help of Executive Emeritus Ron Schott as staff liaison, the Committee worked with the Arizona Commerce Authority and the Public Policy Committee to enhance the state’s tax credits to develop a lasting impact on the technology industry and did a major outreach to the state’s Angel Investor Group leadership to determine ways to partner on legislative priorities. The Committee also participated in Sen. David Farnsworth’s stakeholder planning events in the summer to craft 2016 legislation.

Cloud Compute Committee
Cloud Compute Committee’s mission is to serve as a platform for software developers, information security professionals and technology decision-makers to share knowledge and experience, staying ahead of the cloud technology curve and helping companies make informed choices regarding public, private or hybrid cloud. Chair Jeromy Siebenaler, vice president, chief cloud at Insight, led the Cloud Compute Committee with the support of Deborah Zack, senior director of Arizona Technology Council’s Membership Services.

Cybersecurity Committee
The Cybersecurity Committee allows members to learn about cyber threats and the means of providing protection by serving as a platform to share best practices. The Committee is co-chaired by Phillip Guttilla and Ari Bai, shareholders with Polsinelli PC, with staff support from Executive Emeritus Ron Schott. In 2015, the Council partnered with Infragard and Arizona Cyber Threat Response Alliance/Arizona Infragard to expand outreach and support of the Committee’s own Cybersecurity Summit.
Law and Technology Committee

The Law and Technology Committee provides relevant information regarding the laws that affect member companies. The Committee is chaired by Fred Bellamy, Ryley Carlock & Applewhite and Mary Juetten, Traklight, and is supported by Merry Lake Merrell, Director of Marketing and Communication. In 2015, the Committee started planning a legal track for the 2016 Cybersecurity Summit.

Public Policy Committee

The Public Policy Committee supports the Arizona Technology Council by advocating for technology companies at the local, state and federal levels. The Public Policy Committee works with Public Policy Partners to monitor the impact that public policy has on the health and growth of Arizona’s technology industry. Greg Ensell, Cox Communications, is the Committee chair and is supported by Executive Emeritus Ron Schott. In 2015, the Committee (with help from its lobbying firm, Public Policy Partners) helped enable the major bills mentioned above under Legislative Accomplishments to be passed and signed by the governor.

Startup + Entrepreneurship Committee

The Startup and Entrepreneurship Committee’s mission is to build programming and resources for early-stage technology entrepreneurs and startups. The Committee was led in 2015 by Co-chairs Daniel Schenck, Clark Hill and Jim Cook, ASU SkySong, and is supported by Merry Lake Merrell, Director of Marketing and Communication. In 2015, the Committee handled all content, speakers and the pitch contest for the StartupConnect AZ conference.

Women in the Workforce Committee Events

The Women in the Workforce Committee seeks to improve the workforce conditions for women in the technology industry. In 2015, the Committee hosted monthly events that provided mentoring, education and networking, drawing a variety of speakers and professionals. Merry Lake Merrell, Director of Marketing and Communication, is the staff liaison.

Workforce Development and Education Committee

The Workforce Development and Education Committee’s mission is to raise awareness and generate support for policies, programs and initiatives designed to build Arizona’s technology workforce. The Committee is led by co-chairs Cathleen Barton, Intel, and Molly Castelazo, Castelazo Content, and is supported by Executive Emeritus Ron Schott. In 2015, the Committee expanded its partnership with the Arizona Commerce Authority (ACA) to identify the challenges and solutions that face the IT sector in Arizona. The Council and ACA worked together and won an Aspen Institute grant to support enhancement of the state of Arizona’s IT workforce.
FUNCTIONAL COMMITTEES

Finance Committee
The Arizona Technology Council Finance Committee monitors the financial activities of the Council and lends guidance when necessary. In addition to the Council President and CEO Steven G. Zylstra, members include Bob Witwer, Honeywell Aerospace; Eric Lewis, EY; Steve Reinhart, Wells Fargo Bank; Kate Maynard, Western Alliance Bank; Jerry Proctor, JVP Strategic Consulting, LLP; and Leland Snook, APS. In 2015, there was discussion around the Council’s sales commission structure. After research as well as consultation with regional experts, a new sales incentive program will be implemented in 2016.

Executive Committee
Convening every quarter per plan in the week before the general Board of Directors meeting, the major accomplishment of the Executive Committee in 2015 was to arrange and attend the 2016 Strategic Planning Session in September. This session also included other members of the Board of Directors. It was an all-day session to review and revise the Strategic Plan that was generated at the 2013 Strategic Planning Session. A review of the Council’s mission yielded an interactive discussion that ultimately aligned attending board members and staff with the Council’s purpose. Committees and task forces that had achieved their mission were disbanded, and one new task force was added to encourage small business development. Overall, the Executive Committee had strong attendance at every meeting. It has developed into a cohesive, highly interactive team that asks the right questions and encourages real discussion of issues, all focused on ensuring that the Council’s performance continues to exceed expectations. The Committee’s members include Steven G. Zylstra, Arizona Technology Council; Bob Witwer, Honeywell Aerospace; Eric Lewis, EY; Jacque Westling, Quarles & Brady; Michael Guggemos, Insight; David Tuhy, Intel; Bob La Loggia, AppointmentPlus; and Tony Portela, onTop Technologies.

Investment Committee
With the inception of the 401(k) Multiple-Employer Plan (MEP), the Council Investment Committee monitors the investments made available to plan participants. The members of the Committee are Steven G. Zylstra, Arizona Technology Council; Melissa Ray, Crayn Consulting, LLC; Jack Treweiler, MSS Technologies; Jennifer Rojas, AppointmentPlus; Laurent Badoux, Greenberg Traurig, LLP; and Debbie Hann, Arizona Small Business Association. Additional advice and information regarding the investments comes from Bill Sobers, Michael DiGrazia and Thomas Tenney, UBS; and John Slavic, Slavic401k. After a great deal of due diligence, the committee decided to move the MEP to Slavic401k. for both the holding of the Plan’s investments as well as the administrative duties.
2015 Governor’s Celebration of Innovation Steering Committee

The Governor’s Celebration of Innovation Steering Committee is made up of Arizona Technology Council members who help plan and manage all aspects of the annual event, including its theme and awards ceremony. Committee members also use their social networks to help promote the event statewide.

The 2015 Committee included the following members:

Event Committee
Charles Vermillion, Consultant
Chase Hunt, KEO Marketing
David Drennon, Arizona Commerce Authority
Everett Greenli, ACESA
Jennifer Ayres, ATOM
Jonathan Mazinter, Freestyle Marketing
Ken Nowicki, Avnet, Inc.
Linda Capcara, TechTHiNQ
Matt Hensler, ALLBOUND
Ray Quackenbush, ACESA
Tammy Schultz, Avnet, Inc.
Teresa Snyder, OneNeck IT Solutions

The Governor’s Celebration of Innovation Award Selection Committee is a subcommittee made up of independent judges from both member and non-member companies and organizations.

The 2015 subcommittee included the following members:

Award Selection Subcommittee
Doug Hockstad, Tech Launch Arizona
Dr. Mani Janakiram, Intel Corporation
Charles Vermillion, Consultant
Eric Miller, Phoenix Analysis and Design (PADT)
James Goulka, ATIF
Mary O’Reilly, PhD, CEM, Science Foundation Arizona
Susan Engle, Avnet, Inc.
William Loux, Arizona Technology Enterprises

Student Judges
David Hammer, Math Teacher GUHSD
Donald Houde, Donald Houde Consulting Group
Everett Greenli, ACESA
Fred Marchesi, ACESA
Kevin Kilzer, Microchip
Mike Clayton, ACESA
Ray Quackenbush, ACESA
Ron Schott, Arizona Technology Council
Tracy Rexroat, AZ Dept. of Education
The Arizona Technology Council staff and board of directors held a strategic planning session to assess the Council, its vision and Board-led task forces. The results included realigning some task forces with existing member-driven committees and eliminating others.

Two task forces that already operated in conjunction with existing committees officially were rolled into them. The Create, Attract, Develop and Retain Talent Task Force was combined with the Workforce & Education Committee while the Attract, Create and Connect Innovation Capital Task Force members became part of the Capital Formation Committee.

Continuing to operate is the Create and Articulate Member Value Task Force, a staff-driven group that meets monthly to help continue the Council’s growth. Setting new goals to achieve in the years ahead, the task force in March began working on such issues as improving operational efficiency, onboarding new
members, adding more member-focused programs and finding the right people in each member organization to be a champion of the Council.

Eliminated task forces were University Technology Transfer + Commercialization, Build a World-Class Board of Directors and Maximize its Impact, Develop Sector-Based Cluster Initiative, Promote Our Technology Assets for Our Stakeholders, and Align and Collaborate with the Community.

By year’s end, Council staff incorporated new programs into their work functions, including using web-based Slack and Dropbox to increase accountability and productivity within the team. New onboarding processes were implemented to help new members gain better exposure when they join the Council. Also, the Tucson office added a staff member to help the southern Arizona team thrive in 2016.
CEO Networks

The CEO Network is a professionally facilitated, peer-to-peer board of advisors assembled to help business leaders address issues facing their companies. This group provides a confidential, non-competitive environment for sharing experience-based knowledge to solve business problems faced by every CEO.

Phoenix

The Council was pleased to form a Phoenix-based CEO Network in 2015. This group of 14 CEOs from second-stage companies was facilitated by Ron Thompson Jr. of DataBank IMX. The meetings followed a structured protocol, featuring topics that were relevant and productive for participating business leaders. Moving into 2016, the Phoenix-based CEO Network has been rebranded as the Executive Roundtable and will be open to all executive leaders.

2015 Phoenix CEO Network Members:
- Brian Blakley, Mytek
- Scott Bradley, Lockton Companies
- Bob Daquilante, ACCRAM Inc
- Jodi Deros, ATOMdesign, Inc.
- Rick Dircks, Dircks Moving & Logistics
- Doug Guilbeau, Levementum
- Steve Jaramillo, Catalyst Computer Technologies, LLC
- Herbert C. Rosen, Trans-West Network Solutions
- William Smith, Mountain States Employers Council
- Nandini Srinivasan, Cactus Semiconductor
- Thiru Thangarathinam, MST Solutions
- Stephanie Waldrop, Employee Benefits International
- Thaddeus West, Isos Technology
- Ray Zuckerman, ServerLIFT Corporation

Tucson

The Council’s Southern Arizona Office facilitates the Aerospace & Defense CEO Network, going on seven years of continuous existence. The group tackles a wide range of business issues that affect each member and our broader industry in the region. Alex Rodriguez, Vice President of the Council, and Roberta Miyashiro, former human resources director at Raytheon, served as co-facilitators of the A&D CEO Network in 2015.

2015 Tucson A&D CEO Network
- Grant Anderson, Paragon Space Development Corporation
- Shubhayu Chakraborty, Securaplane
- Paul DeHerrera, Universal Avionics Systems Corporation
- Dennis Kenman, Tucson Embedded Systems
- Katina Kravik, Northwire
- Craig Mast, Mastek-Innerstep
- James Millerd, 4D Technology
- Lee Payne, Dataforth
- Doug Rasmussen, B/E Aerospace
- Brad Smith, Airtronics
- Howard Stewart, AGM Container Controls
- Manny Teran, Aztera
Arizona SciTech Festival

The Arizona SciTech Festival is a statewide celebration of STEM activities held annually in February and March. In 2015, more than 380,000 kids of all ages attended events in 51 Arizona cities and towns. Through a series of more than 1,000 expos, workshops, conversations, exhibitions and tours held throughout the state, the Festival excites and informs Arizonans on how STEM will drive our state for the next 100 years. Partners include Arizona Technology Council Foundation, Arizona Commerce Authority, Arizona Board of Regents, Arizona State University, The University of Arizona and Arizona Science Center.

Chief Science Officers — A Chief Science Officer or “CSO” is a 6th to 12th grade student elected by their peers to represent their school in STEM (science, technology, engineering, math) and innovation. The 2015-2016 year marked the inaugural year with 80 schools throughout Arizona having elected 120 CSOs. A core component of the CSO concept is to increase student “voice” in the local, state and national conversation about STEM.

Arizona Science Bowl

The Arizona Middle and High School Science Bowls are statewide Jeopardy-style competitions focused on STEM-related topics. The event is open to all Arizona middle and high school students organized in teams of four to five and usually draws 30 teams (250 students). The Bowl in 2015 was promoted as an Arizona SciTech Festival event. The rules of the competition are set by the U.S. Department of Energy and winners of state competitions progress to a national competition.
Community Involvement

Our business is fundamentally personal. The strength of the Arizona Technology Council lies in the human connections that give meaning to our network — and in the knowledge that we can only achieve together what we believe individually.

The Council is committed to investing in community initiatives that matter to our members, employees and communities. Our goal is to support the communities in which we operate and strengthen the relationships we have within those communities.

Employee Volunteerism

The Council encourages and supports employees as they devote their time, energy and passion to giving back. Beyond the benefits to our communities, our support for employees' efforts has a positive impact on our organization. Through volunteer work, employees gain opportunities for personal growth, developing strength in leadership, team building and creative thinking. These positive experiences help deepen engagement across the Council.

Tucson Holiday Food Drive

An initiative of the Tucson Ambassador Committee, the Tucson Holiday Food Drive collected more than 5,300 food items that were donated to the Tucson Interfaith Community Services Food Bank. Paragon Space Development Corporation was the winner of the 2015 Holiday Food Drive Competition and the 2015 Tucson Holiday Food Drive trophy will reside in the lobby of Paragon’s corporate headquarters in Tucson.

Camp Soaring Eagle

For the past seven years, the Council has supported Camp Soaring Eagle, a medically supervised camp for seriously ill children and their families. In 2015, $1,250 in proceeds from the CEO Retreat’s golf tournament were provided to benefit the organization. As was done in past retreats, the Council matched the $1,250 for a total donation of $2,500.

STEM Drive

In its second year in partnership with SySTEM Phoenix, the Phoenix Ambassador Committee’s Science, Technology, Engineering and Mathematics (STEM) Drive resulted in the donation of dozens of STEM-related items for use in the school’s classrooms. The drive kicked off in November and ended at the Council’s annual Tech the Halls Holiday Mixer. Member companies such as PADT and KE0 Marketing promoted the drive to their employees to help participation.
LISTENING SURVEY

How satisfied are you with the overall performance of the Arizona Technology Council over the past 12 months?

Annual Listening Survey

Every year the Arizona Technology Council conducts a survey of members and non-members regarding the Council’s events, initiatives and community involvement. The participants are questioned on the overall performance of the organization, value of membership, whether they would recommend Council membership, and other metrics.

The Council continued to be stable on the evaluation of overall performance, as 84 percent of members answered they were either satisfied or very satisfied with the Council. Additionally, 84 percent indicated they would recommend Council membership to other businesses and organizations.

Arizona Technology Council
ANNUAL LISTENING SURVEY

- 34% Very Satisfied
- 50% Satisfied
- 15% Neither Satisfied nor Unsatisfied
- 1% Unsatisfied
BY THE NUMBERS

The Council enjoyed another strong year, with financial results that reinforce our confidence in our management strategies. Our membership numbers continue to climb, and all of us — the board of directors, our staff and our members — are optimistic about the year ahead.
BoD.png
Arizona Technology Council Directors (continued)

Michael Hawksworth
MSS Technologies

Alex Iuorio
Avnet

Shashi Jasthi
Solugenix

Chris Johnson
Lane Terralever

William Koenig
Western Alliance Bank

Robert Krakauer
Aspect Software

Kate Maynard
Alliance Bank of Arizona

Timothy McDaniel, Ph.D.
TGen

Laura J. McGill
Raytheon Missile Systems

Jasen Meece
KPMG LLP

Bernie Merwald
Raytheon

Gavin R. Miller, BBA
Avnet

Rick Nielsen (2016)
Cox Communications

Clark Peterson
Telesphere

Bill Ponsetti
InEight Inc.

Jerry Proctor
JVP Strategic Consulting, LLC

Venu Raghavan
Indecomm Global Services

Melissa Ray
Ashion AIM

Ray Schey
Phoenix Business Journal

Steve Reinhart, MBA
Wells Fargo Bank

Hamid Shojaee
Axosoft

Leland Snook
APS

Teresa Snyder (2016)
OneNeck IT Solutions

Charlie Treadwell
Symantec
BOARD OF DIRECTORS

Arizona Technology Council Directors (continued)

Jeff Unruh
Alerion Capital Group

Sangy Vatsa
American Express

STAFF MEMBERS

Arizona Technology Council Staff

Jeremy Babendure, Ph.D.
Executive Director
Arizona SciTech Festival

Kitty Bogy
Director, Talent Solutions
TechFetch.com

Melissa Craven
Executive Assistant to the
President + CEO

Susan Farretta
Director, Education Services Arizona
SciTech Festival

Leigh Goldstein
Vice President
Operations + Events

Charlotte Hodel
Assistant Director
Arizona SciTech Festival

Brian Krupski
Director
Membership Services

Merry Lake Merrell
Director
Marketing + Communication

Alex Rodriguez
Vice President
Southern Arizona Regional Office

Anne Rody
Director
Finance + Administration

Don Ruedy
Executive Emeritus
Southern Arizona

Don Schott
Executive Emeritus
Phoenix

Tracy Sole de Hoop (2016)
Director, Operations + Events
Southern Arizona Regional Office

Justin Williams
Executive Emeritus
Southern Arizona

Deborah Zack
Senior Director
Membership Services

Steven G. Zylstra, Sc.D. (Hon.)
President + CEO

ANNUAL REPORT 2015
2015 COUNCIL MEMBERS

NORTHERN ARIZONA
City of Sedona
CommunIT, LLC
Machine Solutions
Northern Arizona University, College of Engineering, Forestry and Natural Sciences
Economic Collaborative of Northern Arizona
Invention To Patent Services
Northern Arizona University
Law Offices of Katharina Martinka

TUCSON
4D Technology Corporation
Acacia Informational Technologies, LLC
Adaptive Strategies, Inc.
AGM Container Controls, Inc.
Airtronics
All About People Southern Arizona
All Optronics
Amphitheater Unified School District
Anderson Painting Co., Inc.
Arizona Center for Innovation AZCI
Arizona Geological Survey
Arizona Lithographers
ARJ Consulting, LLC
Astra, Inc.
Avsolve
AZAquaculture
Azbil BioVigilant Inc.
Aztera, LLC
B/E Aerospace
Bancroft Information Services
BASIS
BF&S
Blue Canoe Marketing LLC
Brad Johns Consulting LLC
Breault Research Organization, Inc.
Brown Mackie College- Tucson
BTCS LLC
Caid Industries, Inc.
Campus Performance Engineering
Cancer Prevention Pharmaceuticals
Catalina Foothills Unified School District
CBRE Tucson
CenturyLink Tucson
City of Sierra Vista
City of Tucson
Collectron International Management, Inc.
Commercial Real Estate Group of Tucson
Connect Coworking
Crest Insurance Group (Tucson)
Critical Path Institute (C-Path)
Dale Carnegie Training of Arizona
Darling Geomatics
Dataforth Corporation
DataWorks, LLC
DCE Consulting
Dozer Enterprises, Inc.
Dr Gregg Johnson
DZYNE Technologies
Edmund Optics
EEC, Inc.
Electro-Optic Instrument Technologies, LLC
Envisionate
EOS Technologies, Inc.
Ephibian Inc
Express Employment Professionals
Farhang & Medcoff
Film Creations
Flowing Wells Unified School District
FXH, Inc
Georgia Tech Research Institute
GMP Networks
GuardVant, Inc
Hi-Tech Machining and Engineering Inc.
H13
HTech, LLC
Hudbay Minerals
Hunter Wise Financial Group, LLC
IMPROVEMENT INTERACTIVE, LLC
Instant BioScan
Involta
IRLabs, Inc.
Ironwood Information Technology
ITT Technical Institute (Tucson)
JNR Networks
JVP Strategic Consulting, LLC.
Kaiser Business Interiors LLC
Keegan, Linscott & Kenon, PC
Lightsense Technology, Inc.
Login, Inc
Lovitt & Touche, Inc.
Marcus Engineering, LLC
Market Advocates
Mastek-Innerstep
Medipacs LLC
Metrios Consulting, LLC
mLogic
Moves The Needle
MSDx
Nextrio LLC
Northrop Grumman
Nova Financial Services
OSIRIS-REx Mission, UA
PACE Technologies
Paragon Space Development Corp
Pathways Financial Partners
Penumbra Engineering
Penwortham Enterprises, LLC
Pima Community College
Pima County
Pima County Information Technology Department
Pima County JTED
(Join Technology Education District)
Prototron Circuits
R & A CPAs
Raytheon
Recovery & Distribution Services, LLC
Resource MFG
Results Direct
Rincon Research Corp
Sargent Aerospace & Defense
SARSEF
Securaplane Technologies Inc
Sensintel
Shelli Industries
simpleview, inc.
Soapbox Social Media
Social Mobile Buzz Marketing & Communications
Staff Matters
Stratasys Direct Manufacturing
Strategy1
Strongpoint, LLC
Strongwatch
Sunnyside Unified School District
Sustaining Edge Solutions, Inc.
Talent Advisory Group
Tanque Verde Unified School District
Temp Connection
The Clements Agency, LLC
The Conscious Leader
The Physics Factory
TM International
Town of Oro Valley
Trailblazer Advisors
Tucson Embedded Systems Inc.
Tucson Federal Credit Union
Tucson Metropolitan Chamber of Commerce
Tucson Regional Economic Opportunities (TREO)
Tucson Unified School District Career & Tech Ed Dept
U of A/A Tech Launch Arizona
Universal Avionics
University of Arizona - Information Technology Services
University of Arizona Career Services (Phoenix)
University of Arizona College of Engineering
University of Arizona Eller College of Management
University of Arizona Executive Education
University of Arizona STEM Learning Center
Vail Unified School District
Vangtel Offshoring Solutions
Vantage West Credit Union
Wolf & Sultan P.C.
World View
Zygo Corporation

PHOENIX

10 to 1 Public Relations
100th Monkey
10ZiG Technology
27OS Medina Properties LLC
29th Drive
360 Cloud Solutions
3M Electronic Solutions Division
4SmartPhone
A.M. Fadida Consulting
AB&R
ABcom (Applied Business Communications)
Able Engineering
Accelerace, Inc.
Access Arizona
Accounting & Finance Professionals, Inc
Accutive
ACESA
ACG Arizona
Acorn Consulting
ActionCOACH
addingmachine.com
ADECCO Engineering and Technical
ADI Computer Systems
ADOA-ASET (Arizona Strategic Enterprise Technology Office)
Acuisive
Acuity
AEPi Grenoble-Isere France Eco. Dev. Agency
Aircraft & Defense Forum
Aerotek
Affirmative Technology Group
AFS Technologies
AIDO LLC
AIS (American Internet Services, LLC)
Albright College
Alerion Capital Group
Alert Logic
Alerus Bank & Trust
ALL IN Media House, LLC.
All Star Computer Rentals
Allbound
Alliance Bank of Arizona
Allianz Global Investors
Allied Testing and Commissioning Council, LLC
Alpha Performance Coaching
Amazon
Amazon Web Services
AmCheck
American Arbitration Association
American Express
Amervitals
Ampsy
Applied Microarrays, Inc.
AppointmentPlus (part of StormSource Software)
Apriva
APS (Arizona Public Service)
Arista Networks
Arizona Association for Economic Development
Arizona Association of Community Managers
Arizona BioIndustry Association (AZBio)
Arizona Broadcasters Association
Arizona Business Bank (Tempe)
Arizona Cactus Ranch
Arizona Central Credit Union
Arizona Chamber of Commerce and Industry
Arizona Coaching & Consulting Cntr, LLC
Arizona College
Arizona Commerce Authority
Arizona Cyber Threat Alliance, Inc. (ACTRA?)
Arizona Department of Education
Arizona Educational Foundation
Arizona Health-e Connection
Arizona Hispanic Chamber Of Commerce
Arizona School Boards Association
Arizona Science Center
Arizona Small Business Association
Arizona State University - Career Services
Arizona Technology Enterprises
Arizona Technology Investor Forum (ATIF)
Arizona Tooling & Machining Association
Arizona U.S. Export Assistance Center - U.S. Commercial Service Center
Ashion
Aspect Software
ASU - Ira A Fulton Schools of Engineering
ASU - WP Carey School of Business
ASU Center for Law, Science & Innov, Sandra Day O'Connor College of Law
ASU Ira A. Fulton Schools of Engineering Research Services
ASU Knowledge Enterprise Development
AT&T
Athena Global Advisors Inc
ATIC
Atmosphere Commercial Interiors (formerly Target Commercial Interiors)
Atom Innovation + Product Development
Automated Enhancement Services
Avadum Design
Aviture Inc.
Avnet Inc
Avocat Group - Arizona
Avolve Software Corp
Axosoft, LLC
Axtria, Inc.
AZ Chapter of SIM
AZLabs
AZORCA Cyber Security, LLC
AZSBDIC Network
B2B CFO
B2B CFO
B3 Strategies
Banner & Witcoff
Barracuda Networks
Barry-Wehmiller International
Base Commerce
BC Graphics
BDO Seidman, LLP
BeachFleischman PC
BeaconStream
Bearpaw Partners
BeckonCall
Beepi
Beyond 20
BeyondTrust
Big Lake Software, LLC.
BillingTree
BioAccel
Biz Data Solutions (now Ancora Software...see other profile)
Bizzcam
Bizzcam
Blakesley Group
Blockwise Engineering LLC
BlueCat Networks
Board Developer
Body Shop Nation, Inc.
Bodycote
Bohl Energy
 Booker Software
Booz I Allen I Hamilton
Brain State Technologies
Brainiac Jobs LLC
Bravo, LLC
Bridgestone Americas, Inc.
Brocade
Bruce Brown Catering
Brushfire Interactive
C7 Data Centers
Cactus Semiconductor, Inc.
Catalyst Computer Technologies LLC
Catalyst Computer Technologies LLC
Global Chamber
Global G Group
Global Mission Critical Services
Global Patent Solutions, LLC
Global Southwest Capital, LLC
Globalscape
Go CardConnect
GoDaddy
Goldsol, Inc
Good Technology
Goodman Networks
Goodwill of Central Arizona
Google
Gordon & Rees LLP
Governet
GPS Insight
Grand Canyon University
Grant Thornton LLP
Great Western Registrar
Greater Phoenix Chamber of Commerce
Greater Phoenix Convention & Visitors Bureau
Greater Phoenix Economic Council
Greater Phoenix Educational Management Council
Greater Phoenix Innovation & Technology Accelerators
Green Data Solutions, LLC
Greenberg Traurig LLP
Greene Holcomb & Fisher
GreenLoop IT Solutions
Groupon
GroveSite
GrupoRed
GRVTY
Guided Therapy Systems, LLC
H.B. Compliance Solutions
Hard Dollar Corp. purchased by inEight
Haworth
HDR Architecture
HDS
Health Endeavors
HEAT Software
Helix House
High Rock Accounting
Hitachi Data Systems Corporation
Honeywell
HonorHealth
Horizon Community Learning Center
HR Foundations AZ, LLC
Hughes Education Enterprise
HumansFirst Technology
IBC Hotels LLC
IBEW (International Brotherhood of Electrical Workers)
IBG Fox & Fin
ICM Document Solutions
iCrossing incorporated
Ideas Collide
IDS Technology Marketing is now Allbound
Image 2000 Phoenix, Inc
ImageTag Inc
Immedia Audio Visual Solutions
Impaq Solutions, LLC
Imperva
Impetus Solutions
Impress Labs
INanoBio
inBusiness
Indeccomm Global Services
InEight
Infinibotics
InFocus
Information Builders
Information Systems Management
Infusionsoft
Inlex Inc.
Inovar, Inc.
In-Position Technologies
Insight Enterprises Inc
Inperity
Inspired Idea Solutions Law Firm
Instock Inc.
Integrated Accounting Services, LLC
Integrum Technologies, LLC
Intel Corporation
Intelemark LLC
Intelligent Analytics
Intent Digital LLC
Interior Solutions
InterLink Engineering
International Research Center
Intertek
Intersource, Inc
IntraEdge
Inxevi
Invidiasys
Invisume
Invoy Technologies, LLC
InWhatLanguage Organization
IO
Isos Technology
IT Partners
IT1
ITC Info Tech
ITSynergy
ITT (West Campus)
ITWatchDogs
Ivio
Jaburg Wilk
JCurve
JDA Software Group Inc
Jennings, Strouss & Salmon, PLC
JFS Embedded Solutions, LLC
Jive Software
Jobing.com
John Driscoll & Company Inc.
Johnson & Johnson
Jones Lang LaSalle
Junior Achievement of Arizona Inc
KAET-TV Eight, Arizona PBS
Kaminario
Kapow Events
KBKG
Kefi Catalyst
Kempington Group
Kendall Staffing
KEO Marketing
Key Information Systems
KinetX, Inc.
KJZZ
Knobbe Martens
KnowledgeNet
Konica Minolta Business Solutions
KPMG LLP
Kryterion
Kutta Technologies, Inc
Kydak
L3 Communications Aviation Products
LaneTerralver
LaNya Networks
Latisys (purchased by Zayo Group)
L’Auberge de Sedona
LaunchPoint City of Mesa Technology Accelerator
Lavidge
Law Office of Jeffrey T. Burgess
Law Offices of Steven C Vondran
Lazarus Alliance
Leap Innovation LLC
Ledgerwood Associates, Inc.
Lee & Associates
Lee & Associates (Kafka)
Legato Technology Inc.
Level 3 Communications
Leverentum
Lewis Roca Rothgerber Christie
LifeCycle Delivery
Light Camera Action, LLC
Local First Arizona
Local Motors Inc.
Localwork.com
Lockton Companies, LLC
Logi Analytics
Long View Systems
Lyft
MaagComplus
MAC6
Magenium Solutions
Make A Wish Foundation
ManageIT Inc.
Mappo Enterprises, LLC
Marana Unified School District
Maricopa Community Colleges (CGCC, EMCC, GWCC, GCC, MCC, PVCC, PCC, RSCC, SCC, SMCC, SW Skill & Maricopa Skill Centers)
Maricopa Corporate College
Maricopa County Education Service Agency
Marsh USA, Inc.
Marvell Semiconductor Inc.
Masergy Communications
Maven Project Management, LLC
Mayo Clinic
MDI Group
MediaTHP
Medical Memory
Mega-plan-IT
MeltMedia
Merchants Information Solutions Inc
MetroPCS
Microsoft Corporation
MicroStrategy
Milligan Lawless
MIM Musical Instrument Museum
Miss Details Design
MLC CAD Systems
Mobinov
Mod
Modis
Molera Alvarez LLC
Moog, INC.
Mountain States Employers Council, Inc.
MPC Design Technologies, Inc.
MRTNZ Ventures
MSS Technologies Inc
MST Solutions
mswilsondesign
Multivista
MultiWare LLC
MWI Laboratories LLC
MyFuelUp
Mytek Network Solutions
NanoVoltaics, Inc.
Nasseo, Inc.
Nationwide Insurance
Nesco Resource
NEST 529 College Savings
nettime solutions
New Way Academy
Newport Board Group
Newtek, the Small Business Authority
NEX Computing Solutions
Next Level Solutions, Inc
NextFort Ventures
Nextiva
NextNet Partners
NextPotential
NFP
Nibblers Catering (M Culinary Concepts)
Nets
Northwire - NWI Lab360
Nova Mesa Computer System
NOW CFO
NSS Avionics Systems Development
(Neeme Systems Solutions, Inc)
Numa Tactical
Obsidian Strategies
Omnis Networks
ONE Community
OneBeacon Insurance
OneNeck IT Solutions
onTop Technology Corporation
Osborn Maledon PA
Out of the Box Technology
Outside Perspective Communications
 Pace Solutions, Inc.
Pacific Scientific
Palladium IT Advisors LLC
Parchment
Parker Schwartz, PLLC
Paycom
PayPal
PayTech
Pegasus Solutions
PeopleFluent
Perkins Coie LLC
Phoenix Analysis & Design Technologies (PADT)
Phoenix Art Museum
Phoenix Children’s Hospital Foundation
Phoenix Community Alliance
Phoenix Internet
Phoenix Logistics
Phoenix NAP
Phoenix Professional Sales, LLC
Phoenix Strategic Performance
PhoenixMart
Phreedom Technologies
Picmonic, Inc.
Pierce and Associates Co. Inc.
Pink Pearl LLC
Pinnacle Aerospace
Pinnacle Bank
Pinnacle Transplant Technologies, LLC
Pivot Manufacturing
Pivotal
Plasmology4 (was Cold Plasma Medical Technologies)
Point 61 Consulting
Point B Solutions, Inc.
Point in Time Studios
Point To Point Technology
Polsinelli PC
Pop Results
Ports America
PR Newswire
Pragmatic Marketing
PricewaterhouseCoopers LLP
Prime Solutions Group, Inc
Prism Global Marketing Solutions
ProCopyIT
Prodo Innovation Organization
Project Lead The Way
Project Management Institute (PMI) Phoenix Chapter
Prosum
Protege LLC
ProVision Networks
Public Policy Partners
Pure Storage
Pyx
QBS Research
Qlik
Quality Service Solutions
Quarles & Brady, LLP
Quik Tek Assembly
R.P. Ryan Insurance Inc
Rackspace Hosting
RAD Development
Railway
Rainer & Associates, LLC
Raritan
Rarity
Raymond James Financial Services
Redlegg
Regenesis Biomedical Inc
Renaissance Personnel Group
Republic Services, Inc.
Reputation.com
Resolutions
RGP (Resources Global Professionals)
RGROUP Professional Services
Ridenour Hienton, P.L.L.C.
Rimalu Ventures
RiskSense
RLK eSolutions
Ron Turley Assoc.
Rose Law Group
Rosendin Electric
Roto Wind System, Inc
RRA Software
RubyRide
Ryley Carlock & Applewhite
RYVER
Saddleback Communications
Saddlecreek Coffee
Saguaro Materials Research
Sahuarita Unified School District
SAIFE, Inc.
SalesFitRx LLC
Sandler Partners
Sandler Training by Mercury Professional Development
Sanofi US
Savills Studley
Science Foundation Arizona
Scott Rifkin Consulting, LLC
Scottsdale Area Chamber of Commerce
Scottsdale Insurance/Nationwide Insurance Company
Seed Spot
Seity, Inc
Semple, Marchal & Cooper, LLP
ServerLift Corporation
ServerLogic Corporation
ServiceNow
Shared Performance
Siemon
Signature Analytics
Signature Technology Group
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